



Leading the Future of Business in Halifax County

The Halifax County Chamber of Commerce is seeking a visionary, purpose driven **President & CEO** to champion business growth, economic development, and community prosperity. This is more than a leadership role; it is an opportunity to shape the future of an entire region.

As the Chamber's chief executive and public voice, you'll work alongside an engaged Board of Directors, an ambitious business community, and regional partners to accelerate progress, spark innovation, and strengthen Halifax County's position as a place where businesses thrive and people want to live, work, and invest.

Why Halifax County?

Nestled in Southern Virginia along the North Carolina border, Halifax County combines small-town charm with big opportunities. Our economy spans advanced manufacturing, agriculture, healthcare, tourism, and emerging tech and renewable energy. With affordable living, four beautiful seasons, an abundance of outdoor recreation and history, and a vibrant spirit of collaboration, Halifax County is primed for bold leadership to take us to the next level.

What You will Do

- **Inspire & Lead:** Partner with the Board to define vision and strategy and rally the community behind it.
- **Grow & Strengthen:** Drive revenue growth through membership, sponsorships, programs, and partnerships.
- **Advocate & Influence:** Serve as the voice of business—building trusted relationships with elected officials and championing pro-business policies.
- **Innovate & Build:** Create programs that deliver measurable value to members while positioning the Chamber as a leader in workforce development, entrepreneurship, and investment.
- **Develop & Empower:** Lead a talented team, cultivate volunteers, and foster a culture of accountability, collaboration, and results.
- **Operate & Oversee:** Manage daily operations, staff, and administration to ensure excellence and efficiency.
- **Plan & Steward:** Lead budget development with transparency, accountability, and sound fiscal management.
- **Sustain & Grow:** Strengthen the Chamber's financial position through memberships, sponsorships, programs, fundraising, and grants.

What We Are Looking For

- A strategic, innovative leader with proven experience at the executive or senior level in a Chamber, association, nonprofit, or business/economic development organization.
- Strong skills in fiscal management, strategic planning, fundraising, and team leadership.
- A natural relationship-builder who can bring together diverse stakeholders and build consensus.
- A compelling communicator and advocate, confident in public speaking and media relations.
- Tech-savvy, with proficiency in Microsoft Office and familiarity with modern digital communication tools.
- Bachelor's degree required; advanced degree or U.S. Chamber Institute program completion preferred.

Core Leadership Competencies

- Visionary & Strategic Thinking
- Business & Financial Acumen
- Advocacy & Public Policy Leadership
- Relationship-Building & Collaboration
- Team Empowerment & Development
- Integrity, Professionalism & Commitment to Mission

Compensation

Salary and benefits will be competitive and commensurate with experience and qualifications.

Selection Process

For consideration, please submit letter of interest and resume to careers@halifaxchamber.net. Candidates will be evaluated by the search committee, and the most qualified individuals will be invited to participate in the next phase of the selection process. Resumes will be accepted until the position is filled.

References and Background Information

Candidates will be asked to sign an Authorization to Release Information for the purpose of the background investigation, which may include verification of education, credit check, and criminal and driving records.

Our Commitment

The Halifax County Chamber of Commerce is driven by values of innovation, integrity, inclusion, and collaboration. We believe Diversity, Equity, and Inclusion are essential to growth and sustainability, and we are committed to fostering a business community that reflects these principles.